

Meeting Notes

Attendance

- Board Members
 - Shawn Mercy (President), Harper Alexander (Vice President), Mike Sale (Treasurer), Kevin Smeds (Secretary), Chloe Stein
- Members
 - 15 active members
 - Alex Pinto, Bob McGarrity, Stephen Irons, Sean Jack, Jon Toby, Matt Brenner, Tyler Stegall, Marisa Marquez, Dylan Cantu, Denis Flaschner, Greg Quiroga, Hunter Faustino, Andy Hale, Frank Han, Bryan Schmitz

President's Opening Statement

Welcome to our 2025 Annual Meeting and our 2025 Annual Regular Board of Directors Meeting. This marks our first meeting as a registered 501(c)3 public charity which is a significant milestone in the long history of our club!

Not only have we achieved non-profit status -- for the first time our tax filings are up to date and San Francisco Disc Golf Club, Inc is properly registered at the city, state, and federal levels! This took a lot of work and I'm very proud to share this news!

Schedule

- 6:30pm: BOD Start meeting
- ~7:00pm: BOD meeting Adjourns
- ~7:00pm: General Meeting Begins
- 8:45pm: Adjourn Meeting
- 9:00pm: Out of building

Business Updates

Presentation:

- **IRS approved San Francisco Disc Golf Club Inc as 501(c)3 public charity**
 - This was a bit of a mess because the IRS did not send us a determination letter
 - Shawn had to escalate twice in order to get the issue resolved

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- Received [Determination Letter](#) in November
 - Will be published on IRS website in January
- Use IRS Tax Exempt Organization Search tool to find published Determination Letter and Tax Returns
 - <https://apps.irs.gov/app/eos/>
 - EIN: 88-4362708
- Completed State and Federal Tax Filings
 - 2022
 - 2023 - Late fees of \$5000+ were waived after calling IRS to explain why we were late
 - 2024 - Filed in August
 - Accountant failed to file an extension
 - Have not received any letter from IRS indicating penalties
 - If they do penalize, we'll have to pay
 - Returns should also be showing up on the IRS website (not as of 12/11)
- Registered with State of CA Registry of Charities
 - Approved
 - Must file report annually
- Applied for tax exempt status with State of California
 - Must file report annually
- Registered with the City of San Francisco
 - Approved
 - We have a business certificate
 - Must file report annually
- Applied for discounts via TechSoup - Mike Sale
 - Approved
- Mike to move accounting records to Quickbooks with non-profit discount
 - ~\$85/yr instead of ~\$80/month
 - Will also recode transactions to better align with non-profit mission and for easier to understand financials
- D&O Insurance
 - Received quote for ~\$1700/yr
 - Will likely move forward this month (approve at last Board Meeting)
- General Liability Insurance
 - Received quote for ~\$3000/yr
 - Need to understand policy better before moving forward
 - May get quotes for another agency
- Board of Director terms
 - Shawn Mercy (1 / 3 year term)
 - Harper Alexander (1 / 2 year term)
 - Mike Sale (1 / 2 year term)
 - Definitely will not seek a 2nd term
 - Kevin Smeds (1 / 2 year term)
 - Chloe Stein (1 / 3 year term)

Discussion:

- Matt Brenner had a question about running weekly singles and doubles payouts through club finances.
 - Response: The BoD recommends that we keep this money outside of club accounts. This avoids lengthy reconciliation due to the sheer number of transactions among other potential risks.

Membership

Presentation

- Data provided through 12/11/25
- Membership down ~4% (22 memberships) as compared to 2024
 - Still performing better than the PDGA which is a good indicator of the industry
 - PDGA memberships down ~9% based on YTD figures for 09/02 in latest published meeting minutes ([link](#), see page table on pg. 12)
- Revenue from membership dues down ~3.75%
- Women membership is up ~36%
 - Observation: Women are more active in work parties and events on a per “capita” basis.
- Added membership benefits:
 - 10% off at Underdogs Tres
 - Ella Hansen clinic
- Future membership benefits:
 - 5% off at Mr. Bahn M
 - If you have ideas for other businesses, please let us know!
- Historical data:

	SFDGC Membership History (since 2016)					
	Total Members		Women (since 2021)		Dues Collected	
	#	Change Y-Y (%)	#	Change Y-Y (%)	\$	Change Y-Y (%)
2025	540	-3.91%	42	35.48%	\$21,520	-3.76%
2024	562	-2.26%	31	-3.13%	\$22,360	-1.24%
2023	575	0.70%	32	-31.91%	\$22,640	-0.24%
2022	571	-5.46%	47	-18.97%	\$22,695	-1.20%
2021	604	36.04%	58	-	\$22,970	23.16%
2020	444	16.54%	-	-	\$18,651	18.76%
2019	381	4.38%	-	-	\$15,705	4.28%
2018	365	2.82%	-	-	\$15,060	4.44%

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2017	355	13.78%	-	-	\$14,420	-
2016	312				-	-

Discussion:

- Regarding possible partnerships
 - Greg Quiroga suggested connecting with the Sport's Basement discount program
 - Program may not be functioning still, but it would be good to ask
 - Andy Hale suggested exploring discount opportunities with Gardens of Golden Gate Park
 - Marisa Marquez suggested connecting with Cole Street Hardware. They possibly offer discounts, or return a percentage back from purchases.

Financial Update

Presentation

- Mike Sale provided a detailed update on club finances.
 - See Summary [here](#)
 - \$23,810 in net assets as of 11-30-2025
 - Good position heading into 2026 BTC
 - \$1999 in direct donations enabled by 501(c)3
 - \$1100 donated via Daffy Charitable fund (anonymous)
 - **Club needs to communicate that donations are now tax deductible**
 - Donation receipts available for donations > \$250

Discussion:

- Marx Meadow Miracle Profit
 - Committed to sponsor 2026 Goddess Games in Humboldt County in September
 - Purchase a banner for MMM with branding for the event
 - Team dinner
 - Sponsor a couple women and/or juniors for entry into Safari next year. This will bring the net gain to approx. \$200

Work Parties

Presentation:

- Data provided from the last 12 months
- 12 work parties (-4)

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- 65 Unique participants (-17)
- 134 total attendance for 536+ person hours (-34, -136)
- Huge thanks to everyone for your time and support, especially:
 - 7 WPs: Chris Sherwood (this doesn't count additional work outside of WPs!)
 - 6 WPs: Dave Headd
 - 5 WPs: Beth Aubuchon, Bob McGarity, Greg Breazeale
 - 4 WPs: Alex Georgopoulos, Bryan Schmitz, Val St. Louis
 - 3 WPs: Harper Alexander, Jacob Aftreth, Jon Toby, Kristina Ohlson, Marco Benites
- Shawn continued to organize vast majority of work parties and projects
 - Statement from Shawn: While I greatly enjoy planning projects and doing work on the course, this is not sustainable for the club and contributes to the overall workload by one person.
 - **Someone needs to step up and take on organizing at least some work parties!**
- Work Parties Planned:
 - 12/20, 01/03, 01/10
 - Attend for BTC tiebreaker advantage!

Discussion:

- Regarding Course Maintenance:
 - Matt Brenner brought a question about how to achieve pin location cleanouts.
 - Use an auger and a cordless drill. The club has augers. The drill needs to be powerful and have several batteries.

Course Updates

Presentation:

- New trees on 3, 8, 14, and 15 are doing great!
 - Huge thanks to Jabir for helping to organize
 - Huge thanks to Jabir and Bob for watering
- Existing tree behind Tee 8 has had issues
 - Reviewed with Alex Pinto, club member and arborist
 - Recommends to remove dead top
 - Alex can do this in early January
- Wildflower garden had much more growth this year!
 - Teia is re-seeding again
 - Thanks Teia!
- Erosion control:
 - (2) work parties dedicated to this effort
 - Hole 12, walking path from 16 to 17
 - Combination of sand bags and logs

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- Purchased (100) more sand bags for upcoming work parties
 - Hole 12 / 13 walking path
 - Other areas as needed
- Additional equipment purchased in 2024 allowed us to deal with vegetation growth much more efficiently!
- Signage Project
 - Tee signs: ordering (5) - (10) new ones (for updates and deterioration)
 - Mando signs: ordering replacement for 16 and several spares
 - “Caution: Entering Disc Golf Course” signs
 - Spurred by complaint from public (didn’t know they were on a disc golf course)
 - Updated design approved by SFRPD
 - Thanks to Stephen Bohannan for the design work!
 - 10 - 12 original (to be replaced)
 - 20 new locations approved by RPD
 - New posts to be anchored in concrete
- Additional Safety nets are needed on various holes (from 2024)
 - Hole 2, 8 extension, 9 (?), 12, 15
 - Can someone team up with SJ to get this started?
- Hole 5.5: Closed due to over-use during dry season
 - Only to be used for BTC and other special events until spring
- Infrastructure continues to degrade with no demonstrated ability to replace
 - Can hire a contractor to get started but replacing all original retaining walls will cost well over \$100k
 - Need someone to start leading this effort!
 - Would like to try concrete bag walls in some locations (need RPD approval)
 - The current plan is to not replace the pyramid on 11 but instead to terrace into hillside with retaining walls and add a position there.
 - If there are contractors in the club willing to help, please reach out!
- Other projects being planned (by Shawn)
 - Terrace and replant hillside right of Hole 2
 - Cleanup 15 / 16 hillside
 - Terrace and mulch Cypress near 16C
 - Mulch any / all trees possible to help improve health
- SFRPD Tree Risk Mitigation
 - Hole 2 - no coordination with club or Keith
 - Many trees are tagged for tracking purposes
 - Not all trees will be cut down
 - Urban Forestry department is being dictated to mitigate risk at least in part due to lawsuit
 - Shawn escalated to the SFRPD Director of Operations and the Superintendent of Golden Gate Park
- Upcoming Course Changes:
 - Hole 2: Install Mando L to mitigate new safety risk

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- Hole 12: Create more of a landing zone prior to tunnel
 - For players who have no chance of clearing trees
- Uncoordinate Course Changes
 - Changes have been made to the course without discussion with club leadership
 - Club leadership are responsible for the course and must be consulted before changes are made
 - **PLEASE DO NOT MAKE CHANGES UNLESS APPROVED BY CLUB LEADERSHIP!**

Events

Marx Meadow Miracle

- Fantastic event! So many smiles!
- The player party at Richmond Republic was great!
- Thank you Marisa, Beth, sponsors, volunteers, and SFRPD!
- The team will be investing most of the profit into 2026 infrastructure and ensuring support for other women & junior events!
- Permit requested for June 20th, 2026
 - Looks like we'll get the date

OSMT (Orion Sylvester Memorial Tournament)

- Biggest event yet!
- Greg, Peter, Scott, and Jonah did a great job!
- December is not ideal from a communications perspective

Bag Tag Challenge

- 2025 Recap
 - 343 players (+13, record; at capacity)
 - Good weather 😊
 - Online fundraiser generated \$2,109.26 (+~\$700)
- 2026
 - Dates: January 16th & 17th
- Staff:
 - TD: Shawn M
 - aTDs: Adam Hess (returning) & Adam Storr (new)
 - Andy R: Tee Time Guru / Friday aTD
 - Need someone to do scores on Saturday (spreadsheet guru!)
 - Need additional core staff, please let me know if you'd like to help!
- Rinse & Repeat (no rain please!)
 - Would like to build out some kind of competition involving Tech Disc
- Discussion:
 - Marisa said she would like to help

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- Stephen Irons also may be interested

Birthday Bash

- 2025 Recap
 - Record attendance: 226 players
 - Definitely drives memberships but revenue is used by event
 - Event went well
 - Payouts were extremely late (again)
 - Shawn had to put way too much work into this event leading up to it and then doing payouts
- 2026
 - No permit has been requested
 - If anyone is interested in running it for 2026, submit a proposal by the end of January
 - Event team must take responsibility for all requirements

Safari

- 2025 Recap
 - Fantastic event!
 - Thank you to the event staff!
 - TD: Andy Rothschild
 - aTDs: Beth Aubuchon & Bob McGarity
 - All of the many, many volunteers!
- 2026
 - Andy will run again if needed
 - Beth has agreed to be aTD again
 - Please contact Andy if you'd like to be part of the team
 - We need future TDs to be involved!
 - For planning purposes needed to request dates:
 - 09/04 - 06/2026 (Labor Day weekend)
 - Andy's requirements to TD
 - Smaller field due to daylight: ~150 players
 - Cut to 80% after 2nd round

Sunday Weekly

- Andy R is the League Commissioner and will continue ensuring we have TDs signed up, and working with them on layouts
- Jack Persons will handle submitting scores to Kevin Eckert going forward
 - Thank you Jack!
- Kevin Eckert has continued to do an excellent job processing / posting scores and posting some fun stats!
- We need to restrict layouts per our MOU and new complaint submitted to SFRPD in September
 - Person was playing behind the TD group

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- Additional and combined holes were part of the layout leading to confusion and the complaint
- The Club is responsible for ensuring the course can be played by the general public (permitted events excepted)
- The Club is responsible for ensuring layouts prioritize safety
- The Club is responsible for ensuring alterations do not impact course sustainability
- TDs have pushed back when Andy asked for changes to layout
- Changes will include: No “Safari” layouts (combined holes, additional holes, or otherwise altered routing of the course)
 - The general public must be able to play the same course without instructions from the TD!
- Discussion:
 - Bob McGarity suggested club members can provide positive feedback to SFR+P. Further suggestion to create a QR code where people can do so directly.
 - Have it at events, the weekly, main course sign, website, etc.

NorCal Team Invitational

- 2021 - Won!
- 2022 -2nd place, lost in championship match to Santa Cruz
- 2023 - 4th place, lost in semis on a tiebreaker to Santa Cruz
- 2024 - 2nd place, lost in championship match to UFOS
 - We had 6 new players and crushed it!!!
- 2025 - 5th place, missed playoffs by 1 match point!
 - Application process: All applications were reviewed and responded to
 - For the first time we had alternates for both M and W groups!
 - Thank you Bob Glaser and Kristina Ohlson!
 - Alex G. created a digital scoring app that was adopted by the event!
- 2026 - Shawn would like to captain again

End of Meeting