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## San Francisco Disc Golf Club

#### Fulton St  
San Francisco, CA 94121

# Replacement Targets RFQ - Golden Gate Park DGC

## 21<sup>st</sup> July 2017

### BACKGROUND

Founded in 1997, the San Francisco Disc Golf Club is a grassroots organization dedicated to promoting the sport of disc golf and fostering a sense of community for disc golfers in the San Francisco Bay Area and surrounding region. After years of patient relationship building and discussion with SF Recreation & Parks, members of the SFDGC designed and installed a permanent 18-hole disc golf course in Golden Gate Park (GGPDGC) surrounding Marx Meadow. The course opened to the public on March 31st, 2007.

This was a huge milestone for the club and northern California disc golf. The course has become a hub of disc golf in the Bay Area, with a strong local community - anchored by the SFDGC - as well as drawing in players from the NorCal region and well beyond.

Prior to the permanent course being installed in 2007, the SFDGC consisted of a small group of dedicated volunteers. However, after several years of sustained growth, the SFDGC has surpassed 300 members in each of the past 3 years. As of July 2017, the club counts 318 current members and expects to approach 400 for the year. Our Sunday morning Weekly averages ~80 players with turnouts of 100 or more common.

In addition to club members, the GGPDGC draws players throughout the NorCal region, tourists traveling from far away places, and of course many from the immediate Bay Area. It is not uncommon for the course to see in excess of 300+ players play the course on a weekend day.

The club and its members are responsible for the maintenance and upkeep of GGPDGC, which includes ensuring that equipment is modern and in good condition. The original DGA Mach III targets installed in 2007 have served the course and its players well for 10+ years. However, they are showing some signs of age and frankly, there are better targets on the market today. While “modern” targets are not so important to casual players, most competitive disc golfers prefer a target that is as consistent as possible. Performance must also be complemented by an aesthetically acceptable design.

The location of the course in Golden Gate Park also means that the SFDGC must work with SF Recreation & Parks for approval of any modifications to the course. SFR&P impose restrictions on colors and forms that are utilized by the course. As an example, they are limiting the coloring of

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any new target to a handful of hues that blend in with the surroundings and meet the color standards utilized by other park infrastructure.

In addition to performance and aesthetics, there are other factors to consider. The GGP course is located a little more than 1 mile, downwind, of the Pacific Ocean. As mentioned above, the course see very high traffic as compared to most other courses. Given the high utilization rate, in addition to the location of the course, durability and corrosion are a significant concern.

In summary, any new target must be capable of deployment under the following circumstances:

1. Very high traffic course in an urban area
2. Light marine environment (high corrosion)
3. Aesthetics restricted by SFR&P

## TERMS

With the goal of protecting the club from premature failure or obsolescence of the chosen target, the following terms have been set by the current officers of the SFDGC.

1. **Purchase Quantity:** 19
2. **Baseline Warranty:** Minimum of 20 years coverage for manufacturing or design defects.
3. **Enhanced Warranty:** Minimum of 8 years coverage for significant corrosion to any portion of the target assembly, significant loss of powdercoat due to corrosion, or failed welds due to corrosion. Within the enhanced warranty period, the manufacturer will cover the costs for replacement of targets including shipping and handling. Only the affected portion of the target is subject to these terms. The SFDGC will return original equipment to the manufacturer if shipping costs are covered. The SFDGC agrees to cover any labor associated with the replacement activities.
4. **Right to Upgrade Clause:** If the chosen manufacturer releases an improved version of their catching mechanism within the next 5 yrs, the SFDGC has a right to purchase the upgraded equipment for the cost of production. SFDGC will pay shipping. The catching mechanism includes the top chain rack and entire chain assembly.
5. **Price:** The SFDGC will pay a maximum of \$### for the target. This includes any customization needed to gain SFR&P approval. For Innova, the powdercoat will need to change from the standard yellow color. For DGA, this price will also include a custom colored number plate. Tax included. Shipping not included.
6. **Branding:** The SFR&P also places branding restrictions on equipment deployed in GGP. For that reason, the manufacturer should assume that any decals for branding purposes must be omitted.

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## RESPONSE GUIDELINES

1. **Timeline:** The final response from each manufacturer must be received within 10 business days of receipt of this RFQ.
2. **Format:** The response must include a quote which references this RFQ and any exceptions to the requirements given above. Please include lead-time from placement of order.
3. **Powdercoat Samples:** For a target that requires powdercoat, samples of the color must be provided to the SFDGC. The exact color options can be discussed to ensure we have the best chance of approval by SFR&P.
4. **Publication:** Quotes will be published as a basis for vote by the full current SFDGC membership. However, pricing will be represented on a comparison basis ONLY, relative to the asking price (e.g. +\$25, -\$25).

## DECISION PROCESS

1. **Club Vote:** SFDGC Club Officers will present quotes to membership for a vote. All current SFDGC members will be eligible to vote.
2. **Notification:** Once voting is completed, the SFDGC will contact both manufacturers with the results.
3. **Ordering:** It is expected that an order will be placed with the chosen manufacturer within 1 week of the vote.

## QUESTIONS

Please contact Shawn Mercy, current SFDGC Vice President, with any questions regarding this document. During normal business hours (M-F), email is preferred.

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Phone: [removed]